# **BPCE SFH**

# **EUROPEAN COVERED BOND COUNCIL**

French National Covered Bonds Label Reporting

September 2013



CB ISSUER	BPCE SFH	
Reporting date	30/09/2013	(dd/mm/yyyy)

# 1 GROUP LEVEL INFORMATION AND SENIOR UNSECURED RATINGS

1.1	Group	BPCE
	Group parent company	BPCE
	Group consolidated financial information (link)	http://www.bpce.fr/communication-financiere

1.2	1.2		Rating	Rating Watch	Outlook
	Senior unsecured rating (group parent company)	Fitch	Α		Stable
		Moody's	A2		Stable
		S&P	A		Négative

1.3		Rating	Rating watch	Outlook
Covered bond issuer rating (senior unsecured)	Fitch	NA		
	Moody's	NA		
	S&P	NA		

1.4	Core tier 1 ratio (%) (group parent company)	10,40%
	as of	30/06/2013

### 2 COVERED BOND ISSUER OVERVIEW

### 2.1 Covered bond issuer

Name of the covered bond issuer	BPCE SFH
Country in which the issuer is based	FRANCE
Financial information (link)	http://www.bpce.fr/communication-financiere/dette/bpce-sfh

Information on the legal framework (link)	http://www.ecbc.eu/framework/90/Obligations à l%27Habitat - OH
UCITS compliant (Y / N) ?	Υ
CRD compliant (Y / N) ?	N

# 2.2 Covered bonds and cover pool

		Total	of which eligible
			to central bank repo-
		outstanding	operations
Cover pool	Public sector exposures	0	0
	Commercial assets	0	0
	Residential assets	22 140	0
	Substitute assets	0	0
	Total	22 140	0

Covered bonds	15 829

### 2.3 Overcollateralisation ratios

	minimum (%)	current (%)
Legal ("coverage ratio")	102,0%	129,3%
Contractual (ACT)	100,0%	116,5%
other		



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# 2.4 Covered bonds ratings

		Rating	Rating Watch	Outlook
Covered bonds rating	Fitch			
	Moody's	Aaa		Stable
	S&P	AAA		Stable

### 2.5 Liabilities of the covered bond issuer

LIABILITIES	Outstanding
Equity	600
Subordinated debt	0
Other non privileged liabilities	0
Total equity and non privileged liabilities	600
Covered bonds	15 829
Other privileged liabilities	0
Total privileged liabilities	15 829
TOTAL	16 429

# 3 ALM OF THE COVERED BOND ISSUER

### 3.1 WAL (weighted average life) of cover pool and covered bonds

	Expected	Contractual	explanations (CPR rate used etc)
Public sector	0,0	0,0	
Residential	6,9	8,7	4,00%
Commercial	0,0	0,0	
Substitute assets	0,0	0,0	
WAL of cover pool	6,9	8,7	
WAL of covered bonds	5,8	5,8	

#### 3.2 Expected maturity structure of cover pool and covered bonds

	0 - 1 Y (years)	1 - 2 Y	2 - 3 Y	3 - 4 Y	4 - 5 Y	5 - 10 Y	10+ Y
Public sector	0	0	0	0	0	0	0
Residential	2 281	2 269	2 057	1 864	1 694	6 274	5 702
Commercial	0	0	0	0	0	0	0
Substitute assets	0	0	0	0	0	0	0
Expected maturity of cover pool	2 281	2 269	2 057	1 864	1 694	6 274	5 702
	•	•					
Expected maturity of covered bonds	54	20	2 913	1 620	2 140	8 182	901

# 3.3 Contractual maturity structure of cover pool and covered bonds

0 - 1 Y	1 - 2 Y	2 - 3 Y	3 - 4 Y	4 - 5 Y	5 - 10 Y	10+ Y
0	0	0	0	0	0	0
1 660	1 589	1 518	1 453	1 397	6 065	8 459
0	0	0	0	0	0	0
0	0	0	0	0	0	0
1 660	1 589	1 518	1 453	1 397	6 065	8 459
54	20	2 913	1 620	2 140	8 182	901
54	20	2 913	1 620	2 140	8 182	901
0	0	0	0	0	0	0
	0 1 660 0 0 1 660	0 0 1 660 1 589 0 0 0 0 0 0 0 0 1 660 1 589 54 20	0     0     0       1 660     1 589     1 518       0     0     0       0     0     0       0     0     0       1 660     1 589     1 518       54     20     2 913	0     0     0     0       1 660     1 589     1 518     1 453       0     0     0     0     0       0     0     0     0     0       1 660     1 589     1 518     1 453       54     20     2 913     1 620	0         0         0         0         0           1 660         1 589         1 518         1 453         1 397           0         0         0         0         0         0           0         0         0         0         0         0         0           1 660         1 589         1 518         1 453         1 397           54         20         2 913         1 620         2 140	0     0     0     0     0     0       1 660     1 589     1 518     1 453     1 397     6 065       0     0     0     0     0     0     0       0     0     0     0     0     0     0       0     0     0     0     0     0     0       1 660     1 589     1 518     1 453     1 397     6 065       54     20     2 913     1 620     2 140     8 182



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# 3.4 Interest rate and currency risks

Interest rate risk	strategy, limits, counte	arnarties etc (if ann	licable)
interest rate risk	Strategy, iiriits, counte	erparties etc (ii appi	iicabie)
	Notes. Each Series of Note and Conditions of the Frenc The proceeds from the issu made available to the Borro payment of principal and int such Borrower Loan. The Issuer is therefore not of Borrower Loans and the pa Event the Issuer will have not the the such that the	s will be denominated in haw Notes").  ance of the Notes unde  lowers under the Credit Ferest under a Borrower  exposed to any risk of a  yments to be made und  to obligation to hedge ar  terest rate of each Serie  interest rate conditions  went occurs, the Borrower  loan.  Trisks according to their to  ging Trigger Event occu  upon collateral enforcer  Letter"). BPCE will ensu  st to be received under the  en the weighted average  en the sun of the Notes  en the weighted average  en the sun of the Notes  en the weighted average  en the sun of the Notes  en the weighted average  en the sun of the Notes  en the weighted average  en the sun of the Notes  en the weighted average  en the Notes  en	axed Rate Notes, Floating Rate Notes, Index Linked Notes or Zero Coupon any Specified Currency and may be Dual Currency Notes (see "Terms" or the Programme will be used by the Issuer to fund Borrower Loans to be Facility. The terms and conditions regarding the calculation and the Loan shall mirror the equivalent terms and conditions of the Notes funding in interest rate mismatch arising between the payments received on the ler the Notes. As a consequence, in the absence of any Hedging Trigger ny interest rate risk.  Is of Notes, as specified in each applicable Final Terms, shall be made by applicable, as the case may be, to such Collateral Security Assets. It wers retain any interest rate risk linked to the mismatch between the Thus until the occurrence of such Hedging Trigger Event, the Borrowers usual and current strategies and practices.  In and in order to enhance investors' protection and reduce interest rate ment, BPCE shall comply with the hedging management guidelines (as are on each Asset Cover Test Date that: the Collateral Security Assets shall exceed the amount of interest to be a life of the Collateral Security Assets and the weighted average life of the
	Nominal	WAL	
Internal			
External			
Currency risk			
	the risk resulting from that of BPCE (acting in capacity as that if, on any proposed Util different currencies, BPCE Provider, on or before the is Currency Hedging Transact undertaken in favour of the does not find any such Eligi Transaction(s), the correspond BPCE SFH to the relevant I	currency mismatch, unde s Administrative Agent a lisation Date, the relevant SFH shall enter into the ssuance of the relevant tion(s)). Pursuant to the Borrowers to use commible Hedging Provider ag onding Notes shall not be Borrower.	errower Loan may be denominated in different currencies. In order to hedge or the Hedging Approved From Letter, BPCE SFH has undertaken, and und Management and Recovery Agent), has acknowledged and agreed, not Borrower Loans and the corresponding Notes are denominated in necessary currency hedging transaction(s) with an Eligible Hedging Notes and granting of the relevant Borrower Loan (the Pre-Enforcement Credit Facility and Collateral Framework Agreement, BPCE SFH has nercially reasonable efforts for that purpose, provided that if BPCE SFH greeing to enter into such Pre-Enforcement Currency Hedging be issued and the relevant Borrower Loan shall not be made available by
Internal	Nominal	WAL	
Internal			
External			

# 3.5 Liquid assets

Outstanding
nominal
395
205
d assets 600
d bonds 3,8%

Liquidity support	comments
% liquidity support / covered bonds	

# 3.6 Substitution assets

	Outstanding	WAL
AAA to AA-	395	5,7
A+ to A-		
Below A-		
Total		



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# 4 RESIDENTIAL COVER POOL DATA

# 4.1 Arrears and defaulted loans outstanding (excluding external MBS)

	% of outstanding
	residential assets
Current	100,00%
Arrears	0,00%
0-1 months	0,00%
1-2 months	0,00%
2-3 months	0,00%
3-6 months	0,00%
6+ (Defaulted)	0,00%

### 4.2 Arrears and defaulted loans outstanding (including external MBS)

Zone	Country	%
EU	France	0,00%
other	other	0,00%
		0,00%

### 4.3 Regional breakdown of assets (excluding external MBS)

Region	%
Alsace	3,05%
Aquitaine	5,50%
Auvergne	2,22%
Basse Normandie	1,95%
Bourgogne	2,76%
Bretagne	3,99%
Centre	2,69%
Champagne-Ardennes	1,08%
Corse	0,56%
DOM - TOM	0,98%
Franche-Comté	1,86%
Haute Normandie	2,68%
Ile-de-France (Paris included)	14,49%
Languedoc Roussillon	3,95%
Limousin	1,02%
Lorraine	3,16%
Midi Pyrenées	6,02%
Nord-Pas-de-Calais	4,77%
Pays de Loire	5,98%
Picardie	2,48%
Poitou - Charentes	2,25%
Provence-Alpes-Côte d'Azur	11,99%
Rhones Alpes	11,92%
other	0,00%
No data	2,64%

# 4.4 Unindexed current LTV (excluding external MBS)

WA unindexed curr	VA unindexed current LTVs (%)				
	Category	%			
LTV buckets	0 - 40	12,08%			
	40 - 50	7,58%			
	50 - 60	9,84%			
	60 - 70	12,56%			
	70 - 80	16,37%			
	80 - 85	10,60%			
	85 - 90	12,29%			
	90 - 95	12,48%			
	95 - 100	6,21%			
	100 - 105	0,00%			
	105 - 110	0,00%			
	110 - 115	0,00%			
	115+	0,00%			



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### 4.5 Indexed current LTV (excluding external MBS)

WA indexed co	WA indexed current LTVs (%)					
	Category	%				
LTV buckets	0 - 40	18,49%				
	40 - 50	8,13%				
	50 - 60	9,28%				
	60 - 70	11,40%				
	70 - 80	15,29%				
	80 - 85	10,03%				
	85 - 90	11,01%				
	90 - 95	9,50%				
	95 - 100	5,65%				
	100 - 105	1,04%				
	105 - 110	0,16%				
	110 - 115	0,00%				
	115+	0,00%				

# 4.6 Mortgages and guarantees (excluding external MBS)

		%
1st lien mortgage with	n state guaranty	8,27%
1st lien mortgage without state guaranty		52,36%
	60,63%	
guaranteed	Crédit Logement	2,70%
	CEGC	36,68%
	other	0,00%
	other	0,00%
	total guarantees	39,38%

# 4.7 Seasoning (excluding external MBS)

Months	%
< 12	3,20%
12 - 24	13,24%
24 - 36	20,94%
36 - 60	21,89%
> 60	40,73%

# 4.8 Loan purpose (excluding external MBS)

	%
Owner occupied	86,36%
Second home	1,97%
Buy-to-let	11,68%
Other	0,00%
No data	0,00%

# 4.9 Principal amortisation (excluding external MBS)

	%
Amortising	100,00%
Partial bullet	0,00%
Bullet	0,00%
Other	0,00%
No data	0,00%

# 4.10 Interest rate type (excluding external MBS)

	%
Fixed for life	93,20%
Capped for life	6,19%
Floating (1y or less)	0,60%
Mixed (1y+)	0,00%
Other	0,00%
No data	0.00%



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# 4.11 Borrowers (excluding external MBS)

	%
Employees	63,91%
Civil servants	15,54%
Self employed	13,97%
Retired / Pensioner	2,05%
Other non-working	4,52%
No data	0,00%

### 4.12 Granularity and large exposures (excluding external MBS)

Number of loans	391 467
Average outstanding balance (€)	56 556

	% of total
	cover pool
5 largest exposures (%)	0,01%
10 largest exposures (%)	0,02%

# 4.13 Residential MBS

	TOTAL	Internal	External
Outstanding	0	0	0

Internal RMBS DETA	AILS										
Name	ISIN	Outstanding balance	Rating		Year of last issuance	% subordination	% reserve fund	% credit enhanceme nt	Main country (assets)	Originator(s	
			Fitch	Moody's	S&P						
RMBS 1											
RMBS 2											
RMBS 3											
etc											

External RMBS DET	External RMBS DETAILS									
Name	ISIN	Outstanding balance	Rating			Year of last issuance	Main country (assets)	Originator(		
			Fitch	Moody's	S&P					
RMBS 1										
RMBS 2										
RMBS 3										
etc										



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### 5 PUBLIC SECTOR COVER POOL DATA

### 5.1 Arrears and defaulted loans outstanding

	% of outstanding public sector assets
Current	
Arrears	
0-1 months	
1-2 months	
2-3 months	
3-6 months	
Defaulted (6+)	

### 5.2 Geographical distribution and type of Claim

		Exposures to or garanteed by Supranational Institution	Exposures to	Exposures garanteed by Sovereigns	departments / federal	Exposures garanteed by regions / departments / federal states	municipalitie s	Exposures garanteed by municipalities	Other direct public exposures	Other indirect public exposures	Total	%
EUROPE	France											
	other countries Europe.											
Asia	other countries Asia											
other continents												
Total												



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### 5.3 Geographical distribution and nature of the underlying operation

		Loans	Securities	ABS	Total
EUROPE	France				
	other countries				
Asia					
other continents					
Total					

### 5.4 Regional exposures

Trogrenar exposures	Outstanding	
	balance	%
Alsace		
Aquitaine		
Auvergne		
Basse-Normandie		
Bourgogne		
Bretagne		
Centre		
Champagne-Ardenne		
Corse		
Franche-Comté		
Haute-Normandie		
Ile-de-France		
Languedoc-Roussillon		
Limousin		
Lorraine		
Midi-Pyrénées		
Nord-Pas-de-Calais		
Pays de la Loire		
Picardie		
Poitou-Charentes		
Provence-Alpes-Côte d'Azur		
Rhône-Alpes		
Dom-Tom		
other		
Total		
Total		



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### 5.5 Interest rate

	%
Fixed for life	,,,
Capped for life	
Floating	
Mixed	
Other	
No data	

### 5.6 Currency

	%
EUR	
USD	
JPY	
Other	

# 5.7 Principal amortisation

	%
Amortising	
Partial bullet	
Bullet	
Other	
No data	

### 5.8 **Granularity and large exposures**

Number of exposures	
Average outstanding balance (€)	

5 largest exposures (%)	
10 largest exposures (%)	



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### 5.9 Public sector ABS

	TOTAL	Internal	External
Outstanding			

Internal ABS DETAI	nternal ABS DETAILS										
Name	ISIN	Outstanding balance	Rating			Year of last issuance	% subordination	% reserve fund	% credit enhancement	Main country (assets)	Originator(s)
			Fitch	Moody's	S&P						
ABS 1											
ABS 2											
ABS 3											
etc											

External ABS DETAILS								
Name	ISIN	Outstanding balance	Rating			Year of last issuance	Main country (assets)	Originator(s)
			Fitch	Moody's	S&P			
ABS 1								
ABS 2								
ABS 3								
etc								



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# 6 COVERED BONDS

# 6.1 Outstanding covered bonds

	30/09/2013	31/12/2012	31/12/2011	31/12/2010
Public placement	14 700	13 075	6 600	0
Private placement	1 129	560	28	0
Sum	15 829	13 635	6 628	0
Denominated in €	15 829	13 635	6 628	0
Denominated in USD	0	0	0	0
Denominated in CHF	0	0	0	0
Denominated in JPY	0	0	0	0
Denominated in GBP	0	0	0	0
Other	0	0	0	0
Sum	15 829	13 635	6 628	0
Fixed coupon	15 538	13 482	6 628	0
Floating coupon	292	154	0	0
Other	0	0	0	0
Sum	15 829	13 635	6 628	0

# 6.2 **Issuance**

Public placement	1 625	6 475	6 600	0
Private placement	569	533	28	0
Sum	2 194	7 008	6 628	0
Denominated in €	2 194	7 008	6 628	0
Denominated in USD	0	0	0	0
Denominated in CHF	0	0	0	0
Denominated in JPY	0	0	0	0
Denominated in GBP	0	0	0	0
Other	0	0	0	0
Sum	2 194	7 008	6 628	0
Fixed coupon	2 056	6 854	6 628	0
Floating coupon	138	154	0	0
Other	0	0	0	0
Sum	2 194	7 008	6 628	0



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#### unless detailed otherwise

all amounts in EUR millions (without decimals) percentages (%) with 2 decimals time periods in months (with 1 decimal)

#### Group level information, senior unsecured ratings and covered bond issuer overview

1.2 Ratings of the parent company of the group in which the CB issuer is consolidated.

#### 1.3 Covered bond issuer ratings

The rating agencies' methodologies ususally take the senior unsecured rating of a covered bond issuer's parent company as a starting point for their assessment of the credit risk of covered bonds. However, instead of refering to the parent company rating, some rating agencies may issue a "covered bond issuer rating" which is an assessment of the credit quality of a CB issuer's credit quality on an unsecured basis. Generally, a "covered bond issuer rating" is the same as the senior unsecured rating of the CB issuer's parent company although it may be different in some specific cases. If no "CB issuer rating" has been granted to the CB issuer, "NA" should be indicated.

#### 2.1 Covered bond issuer

#### 2.2 Covered bonds and cover pool

#### Guaranteed loans or mortgage promissory notes :

If the eligible assets are transfered into the cover pool using guaranteed loans (i.e. collateral directive framework) or mortgage promissory notes, the outstanding amount of the eligible assets pledged as collateral of the notes or loans should be indicated instead of the amount of the guaranteed loans.

#### Asset backed securities :

If eligible asset backed securities are included in the cover pool, the explanations to the reporting should specify whether the information is provided using a look through approach (i.e. underlying assets) or if the outstanding amount of ABS securities held is indicated.

#### "Of which assets eligible to CB refinancing":

The outstanding amount of eligible assets including replacement assets shall be filled in. The eligible amounts only take into account assets which fulfill the legal eligibility criteria to the cover pool. For residential loans, the eligible amounts are limited to 80% of the value of the pledged property for mortgage loans or of the financed property for guaranteed loans. The legal coverage ratio's weightings of eligible assets are not taken into account in this calculation (e.g. a loan guaranteed by an eligible guarantor with an LTV level below the 80% / 60% cap is entered for 100% of its outstanding amount regardless of the guarantor's rating).

#### 2.3 Overcollateralisation ratios

Each issuer shall explain calculation methodology for each OC ratio :

- formulas
- all amounts shall be indicated after taking into account the cover pool's interest rate or currency swaps.
- accrued interest included or excluded ?

The legislation requires that the calculation of the legal coverage ratio be audited semi-annually within a period of three months following the calculation date. As a consequence, the current ratio is provisionnal / unaudited when the report is published. The last audited ratio is provided as an additional information.

Rating agencies: Minimum OC

Issuers shall disclose the highest minimum OC requirement.

#### 3 ALM

### Contractual maturities:

Contractual maturities are calculated assuming a zero prepayment scenario on the cover pool assets. For pass through ABS, this assumption is applied to the underlying assets to determine the contractual maturity of the ABS (i.e. contractual maturity is not calculated according to the legal final maturity of the securities).

#### Expected maturities :

The assumptions underlying the calculation of the expected WAL and expected maturity breakdown shall be disclosed for each element of the cover pool including substitute assets.

Some information should be provided to explain the prepayment assumptions on assets and liabilities. For substitute assets, it should be explained if these assumptions include asset sales or repo.

#### 3.5 Liquid assets

#### Outstanding

The nominal value of liquid assets shall be reported.

#### Liquidity support

Provide details on the nature of liquidity support.

#### 3.6 Substitution assets

Details of the information provided shall be given in the case of split ratings.



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#### Residential cover pool data

4 Explain for each table which information is included or not included (e.g. external RMBS assets excluded)

The assets backing guaranteed loans (collateral directive framework), mortgage promissory notes and internal ABS shall be disclosed using a look through approach in each table.

#### $4.2,\,4.3\;\;\textbf{Geographical distribution / regional breakdown}$

The geographical breakdown of assets shall take into account the location of the pledged property for residential mortgages and the location of the property which is refinanced by the loan in the case of guaranteed loans. List can be extended by individual issuers where applicable

#### 4.4 Unindexed current LTV

Unindexed LTV is calculated on the basis of the current outstanding amount of the loans and the initial valuation / price of the residential assets.

#### 4.5 Indexed current LTV

Indexed LTV is calculated on the basis of the current outstanding amount of the loans to the appraised values or prices of the residential assets using an indexation methodology. Details of the indexation methodology shall be provided.

#### 4.6 Mortgages and guarantees

Provide a breakdown by guarantee regime in the case of state guarantees

#### 4.10 Interest rate type

"Floating" includes loans with with interest rate reset periods exceeding one year (e.g. loan indexed on CMS 5Y with an interest rate reset every five years)

"Mixed" shall be used for loans with a combination of fixed, capped or floating periods (e.g. 10 years initial fixed rate switching to floating).

#### Public sector cover pool data

5 Explain for each table which information is included or not included.



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